

DaTARIUS iDS Spotlight



Coming together is a beginning. Keeping together is progress. Working together is success.

(Henry Ford)

Trouble is still lingering in the optical media sector and we are all affected and concerned with its impacts. Instead of struggling on our own we have the option to ally and support each other to overcome these hard times.

Your DaTARIUS team

DaTARIUS instantDetectionSystem: SMART - FAST - ECONOMICAL

The initial idea was to develop a device which makes quality assurance faster (CD up to 48x, DVD up to 16x) economical and easy to operate. A further goal was to create a unit which is able to play all formats and guarantees low effort in maintenance. **We are very proud of the result: the DaTARIUS instantDetectionSystem.**

Customer Spotlight

AMG srl

AMGDISK

AMG srl. (IT) was experiencing random troubles with their aging Pulstec

based analyzers. Due to ongoing expensive repair costs the company decided to take advantage of the DaTARIUS exchange offer and purchased an iDS-10 unit. „The exchange was surprisingly easy and the operation of the iDS-system is really simple: there was no installation or training required. Our workflow is ideally supported by the iDS and we are absolutely satisfied with the user-friendly operation and performance.“, says Salvatore Alfonzetti.

The solution for ongoing maintenance expenses ...

Pulstec and Sony reference systems have been on the market for years now. The units are aging and therefore requiring frequent service and expensive maintenance. Also some major components like pick-ups are no longer available because Pulstec/Sony has stopped production and service. Quality assurance is still essential for the optical media industry. To support disc manufacturers and duplicators with an **affordable exchange solution we have a special offer for you:**

Turn in **your Pulstec/Sony based analyzer (any condition)** and get a DaTARIUS iDS-10 CD/DVD device **for a**

special exchange price of EUR 3.800,-*
(update for BD-version on request)

Thomas Hackl, CEO: „We understand that it is important for all of the businesses in the optical media sector to think outside the box and to find solutions for surviving and supporting each other. Our Special Exchange Offer creates a win-win-situation for both sides: DaTARIUS and our customers.“

*offer valid until 31 August 2013 - payment: 90% in advance / 10% 14 days after delivery - delivery conditions: ex-works